

# THE GOAD TEAM

## **Inbound Referral Form**

Realty ONE Group (cooperating company) agrees to pay \_\_\_\_\_  
(Referring Company) a referral fee in the amount of (see Page 2) of the stated gross commission to Realty ONE Group, as indicated on the Final Closing Statement. All checks will be mailed to the Referring Company within 7 calendar days after closing. **Please note, Referral Fee checks cannot be issued unless a Federal Tax ID is provided.**

\_\_\_\_\_  
Client/Referral Name

\_\_\_\_\_  
Client/Referral Phone #

\_\_\_\_\_  
Client/Referral Name

\_\_\_\_\_  
Client/Referral Phone #

\_\_\_\_\_  
Client/Referral e-mail

\_\_\_\_\_  
Client/Referral Other Contact Info.

\_\_\_\_\_  
Client/Referral Address

\_\_\_\_\_  
Client/Referral City, State, Zip

\_\_\_\_\_  
Referring Agent (Print Name)

\_\_\_\_\_  
Referring Broker (Print Name)

Is the Referral/Client Interested in buying, selling or both? \_\_\_\_\_

Client-Referral is looking to buy and/or sell in \_\_\_\_\_

(Indicate Idaho and/or Nevada)

Please tell us where to send Referral Fee check to: (Physical address Required)

\_\_\_\_\_  
Company

\_\_\_\_\_  
Address

\_\_\_\_\_  
Attention/Department

\_\_\_\_\_  
City, State, Zip

\_\_\_\_\_  
Phone #

\_\_\_\_\_  
Fax #

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Referral fee percentage will be based upon the total gross commission percentage paid (as indicated on the Final Closing Statement) to Realty ONE Group.

Referral Fees to be paid are as follows:

- 30% Referral Fee based on 3% Commission.
- 25% Referral Fee based on 2.5% Commission.
- 20% Referral Fee based on 2% Commission.

If the commission to Realty ONE Group is less than 2% commission, and/or if the sales price is less than \$150,000.00, referral fees will be renegotiated on a case by case basis with the Referring Agent and/or Broker.

**If the referral is for a Short Sale Listing:** Please note that all short sale packages are submitted with a total commission of 7% (4% to Realty ONE Group).

Due to the complex nature of the short sale process (and various bank and/or investor guidelines) negotiation of commission rates are sometimes unavoidable.

Please be aware that the client's best interests, and helping the client avoid the damaging effects of a foreclosure, will always be The Goad Team's first priority. The Goad Team will always fight to obtain the highest commission rate possible. However, we will not allow the client/referral to lose the property to foreclosure over a commission rate dispute.

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Referring Agent Signature

Date

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Referring Broker Signature

Date

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Referring Brokerage Name

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Referring Brokerage Federal Tax ID #

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The Goad Team Signature

Date

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The Goad Team's Broker Signature

Date

Once completed, please e-mail this form to [Info@TheGoadTeam.com](mailto:Info@TheGoadTeam.com) Also, please call us in Idaho @ 208-506-9004 or Nevada @ 702-907-GOAD (4623) to verify that we received your client referral, and so we can make contact with the client right away.

## THE GOAD TEAM

Realty ONE Group Professionals - Idaho Office

Realty ONE Group Summerlin - Nevada Office

Thank you, and we look forward to an ongoing referral relationship.